



Perdue AgriBusiness LLC
P.O. Box 1537
Salisbury, MD 21802
www.perdueagribusiness.com

September 6, 2019

Mr. Bill Scriber
Director, Port of Oswego
1 East Second Street
Oswego, New York 13126

Dear Bill,

Many thanks to you and your team for helping Perdue AgriBusiness develop our export program from the Port of Oswego. As you are aware, Port of Oswego is the only New York grain exporter operating on the Great Lakes system. New York farmers have greatly benefited from having access to export markets for their agriculture production. This outlet has opened up grain outlets that were previously unavailable.

As you are aware, this export program has been available to us as USDA (GIPSA) has granted us a waiver to export grains via a temporary weighing and grading system. Utilizing this system has enabled us to export soybeans to various St. Lawrence Seaway exporters who utilize vessels that operate within the Great Lakes system. However, this year we shipped soybeans direct from Oswego to Egypt via an ocean going vessel. We feel this type of business can be developed for future shipments.

One issue we're facing is USDA (GIPSA) wants us to install a permanent system to provide U.S. officially approved weights and grades. To date they have kindly assisted us in approving our temporary system. But they are now requesting details of our plans to install a permanent system. They appear unwilling to grant further waivers of our temporary system. Thus, timing is of the essence to get a permanent system approved and built at the Port of Oswego. Your earliest approval and quickest build out will be necessary so that we can continue to provide good market outlets for New York farmers.

Best Regards,

A handwritten signature in black ink, appearing to read "Timothy A. Frump".

Timothy A. Frump
Vice President, Grain Merchandising



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August 6, 2019

Mr. Arthur Neal
USDA, AMS
Acting Deputy Administrator
1400 Independence Ave.
SW, Mail Stop 3601
Washington D.C. 20250

Dear Mr. Neal,

Perdue AgriBusiness exports grain through the Port of Oswego, which is a New York state operated facility located on Lake Ontario.

Perdue AgriBusiness has requested, and been granted, USDA/GIPSA waivers of the regulations stipulated in 7 CFR 800.83(a)(1). The most recent waiver covered the period of time September 1, 2018 through August 31, 2019 covering 58,000 metric tons of soybeans.

Your approval letters request that we annually submit a renewal request for this waiver. Accordingly, we are requesting a waiver be granted for September 1, 2019 thru August 31, 2020. The most recent waiver was for 50,000 metric tons, which was extended to cover 58,000 metric tons. We request a 75,000 metric ton waiver commencing September 1, 2019.

We are proud to provide export markets to New York farmers that didn't previously exist. This year we exported soybeans to Egypt via an ocean-going vessel, which is a first for the Port of Oswego. The current waiver allowed the Port of Oswego to export about seventeen percent of New York soybean production. We feel there are opportunities to expand our Oswego export programs and ask for your support in building these programs.

The Port of Oswego has been given an appropriation to build a permanent export facility. Enclosed please find building plans that would include permanent weighing and grading mechanisms. All going as planned the Port of Oswego will get these plans approved and commence building within calendar year 2020.

Thank you for your consideration. If you have any questions please feel free to contact me via phone at 410-341-2635 or via email tim.frumpp@perdue.com

Sincerely,

Timothy A. Frump
Vice President, Grain Merchandising

Cc Anthony Goodeman, Lynn Thomas

APPROVED EQUIPMENT LIST: 10/22/2018 SUPERSEDES ALL PREVIOUS LISTS
ACTIVE***

EQUIPMENT TYPE	STATUS	BRAND	MODEL	Certificate of Conformance / FGIS APPROVAL	CAPACITY	E	D	CLASS	COMMODITY	MANUFACTURER / DISTRIBUTOR
Automatic Bulk Weighing	ACTIVE	ALS	2001	92-064						Agri-Elect Syst.
Automatic Bulk Weighing	ACTIVE	AGRIS	AGRIS oneWeigh	98-063						Grand Rapids Scale Co, MI.
Automatic Bulk Weighing	ACTIVE	Brechbunier	BSI-GLS-01	05-082						Creative Automation, St. Louis,
Automatic Bulk Weighing	ACTIVE	Cardinal	8XYCBW	10-099						Cardinal Webb City, MO.
Automatic Bulk Weighing	ACTIVE	Compudraft	CD 4000	01-041						Brechbunier, Columbus, OH.
Automatic Bulk Weighing	ACTIVE	Compuweigh	DWC-400-XY	02-090A1						Compuweigh, Cheshire, CT.
Automatic Bulk Weighing	ACTIVE	Creative	CA-BW-704	05-026						Compuweigh, Cheshire, CT.
Automatic Bulk Weighing	ACTIVE	Grand Rapids	NBW-95W	00-013						Grand Rapids Scale Co, MI.
Automatic Bulk Weighing	ACTIVE	Harvestweigh	HWB-xxxx	13-054						Harvestweigh, Indianapolis, IN.
Automatic Bulk Weighing	ACTIVE	John Deere	oneWeigh 780	09-091						John Deere Agri Services,
Automatic Bulk Weighing	ACTIVE	Ksi Conveyors	Ksi-ABWS-AT & Ksi	14-009						Ksi Conveyors, Sabetha, KS.
Automatic Bulk Weighing	ACTIVE	Marel Seattle	MSH-xxxx	13-018						Marel Seattle, Inc. Seattle, WA.
Automatic Bulk Weighing	ACTIVE	Norwood	NSSC	11-027						Norwood Sales, Horace, ND.
Automatic Bulk Weighing	ACTIVE	Trinidad	BW 201	11-008						Trinidad Benham, Greeley, CO.
Automatic Bulk Weighing	ACTIVE	UniBridge	UBHRAUTO-XX	99-130						UniBridge Scale Systems,
Automatic Bulk Weighing	ACTIVE	Waconia	WMI-BW4LC-XX	11-108						Waconia Manufacturing,
Dividers	ACTIVE	Gamet	Rntarv 4700	FGIS Handbooks						Speethurn Fr Co Chiraan
Lighting	ACTIVE	H&H Industries	Colour-Master 75 F3218	FGIS Handbooks				All		H&H Industries, Elmwood, IL.
Mechanical Samplers	ACTIVE	Gamet	Diverters	FGIS Handbooks				All		Gamet, St. Paul, MN.
Mechanical Samplers	ACTIVE	InterSystems	Truck Probes	FGIS Handbooks				All		InterSystems, Omaha,
Mechanical Samplers	ACTIVE	Gustafson	Diverters	FGIS Handbooks				All		Sentry Eq Co.,
Mechanical Samplers	ACTIVE	McCrabb	Truck Probes	FGIS Handbooks				All		McCrabb, West Liberty,
Mechanical Samplers	ACTIVE	MMC	Truck Probes	FGIS Handbooks				All		MMC, Keokuk, IA.
Mechanical Samplers	ACTIVE	CR	Shuttle II Truck Probe	FGIS Handbooks				All		CR Manu., Grand Island,
Milk	ACTIVE	Division	Model 7	2100						Division, Des Moines,
Milk	ACTIVE	Romer Mill	Model 7	FGIS Handbooks						Romer Mill